

The lists of recommended articles, books and cases contain only a very small selection of a large variety of materials we find useful for teaching culture, either as preparation for classes or as recommended readings for students and professionals who show interest in studying the subject further.

We are always welcoming suggestions that can enhance and enrich these lists of recommendations.

Use the Contact us link if needed

- *Beyond Culture*, 1st edition (1976), by Hall E.T. Anchor Press/Doubleday.
- *Communicating Across Cultures*, 1st edition (1999), by Ting-Toomey, S. The Guilford Press.
- *Corporate Culture and Organizational Effectiveness*, 1st edition (1990), by Denison D.R. John Wiley & Sons.
- *Crossing Cultures: Insights from Master Teachers*, Edited by Nakiye Avdan Boyacigiller, Richard Alan Goodman and Margaret Phillips, Routledge 2003
- *Cross-Cultural Management*, Vol. 1&2 (2003), by Redding G. and Stening B.W. (Eds.) Apress.
- *Culture and Related Corporate Realities*, 1st edition (1985), by Sathe V. Richard D. Irwin, Inc.
- *Culture's Consequences*, 2nd edition (2001), by Hofstede G. Sage Publications Inc.
- *Handbook of Global Management*, 1st edition (2004), by Lane H.W., Maznevski M.L., Menhall M.E. and McNett J (Eds). Blackwell Publishers Ltd.
- *Handbook of Organizational Culture & Climate*, 1st edition (2000), by Ashkanasy N.M., Wilderom C.P.M. and Peterson Mark F. (Eds). Sage Publications Inc.
- *International Dimensions of Organizational Behavior*, 4th edition (2001), by Adler N.J. Thomson Business Press.
- *International Management Behavior*, 5th edition (2005), by Lane H.W., Distefano, J.J. and Maznevski M.L. Blackwell Publishers Ltd.

- *Managing Across Cultures*, 2nd edition (2003), by Schneider S.C. and Barsoux J.L. Prentice Hall.
- *Mapping the Terrain*, 1st edition (2002), by Martin J. Sage Publications Inc.
- *Negotiating Across Cultures*, 1st edition (1991), by Cohen, R. United States Institute of Peace Press.
- *Organizational Culture*, 1st edition (1985), by Frost P.J., Moore L.F., Louis M.R., Lundberg C.C., Martin J. Sage Publications Inc.
- *Research in Organizational Behavior*, 1st edition (1983), by Staw B and Cummings L (Eds). JAI Press.
- *Riding the Waves of Culture*, 1st edition (1993), by Trompenaars F. The Bath Press.
- *The Cultures of Work Organizations*, 1st edition (1993), by Trice H.M. and Beyer J.M. Prentice Hall.
- *The Interpretation of Cultures*, 1st edition (1973), by Geertz C. Basic Books.
- *The Nature of Human Values*, 1st edition (1973), by Rokeach, J. Free Press.
- *The transplanted Executive*, 1st edition (1997), by Early P.C. and Erez M. Oxford University Press.
- *Variations in Value Orientations*, 1st edition (1961), by Kluckhohn F and Strodtbeck F. Row, Peterson and Company.